

**SUMMARY OF SERVICE FEES, SEPTEMBER 1, 2005**

**AMERICA'S BLOOD CENTERS**

RED CELL PRODUCTS	WHOLE BLOOD	RED CELLS		
		NON-LEUKOREduced	LEUKOREduced	FROZEN, DEGLYC'D (NON-LEUKOREduced)
Average (Mean)	\$192	\$157	\$186	\$327
First Quartile	160	129	169	246
<b>Second Quartile (Median)</b>	<b>192</b>	<b>157</b>	<b>188</b>	<b>300</b>
Third Quartile	216	167	197	373
Centers Providing Component	46	53	88	43

FFP & CRYO	FRESH FROZEN PLASMA	CRYOPRECIPITATED AHF
	Average (Mean)	\$57
First Quartile	47	37
<b>Second Quartile (Median)</b>	<b>58</b>	<b>45</b>
Third Quartile	64	54
Centers Providing Component	87	88

PLATELETS	PLATELET CONCENTRATE (per unit)			PLATELETS, APHERESIS	
	NON- LEUKOREduced	LEUKOREduced		NON-LEUKOREduced	LEUKOREduced
		PreStorage	Post Storage		
Average (Mean)	\$56	\$83	\$88	\$521	\$537
First Quartile	45	72	78	450	480
<b>Second Quartile (Median)</b>	<b>53</b>	<b>76</b>	<b>82</b>	<b>505</b>	<b>535</b>
Third Quartile	64	85	89	557	585
Centers Providing Component	42	8	7	29	86

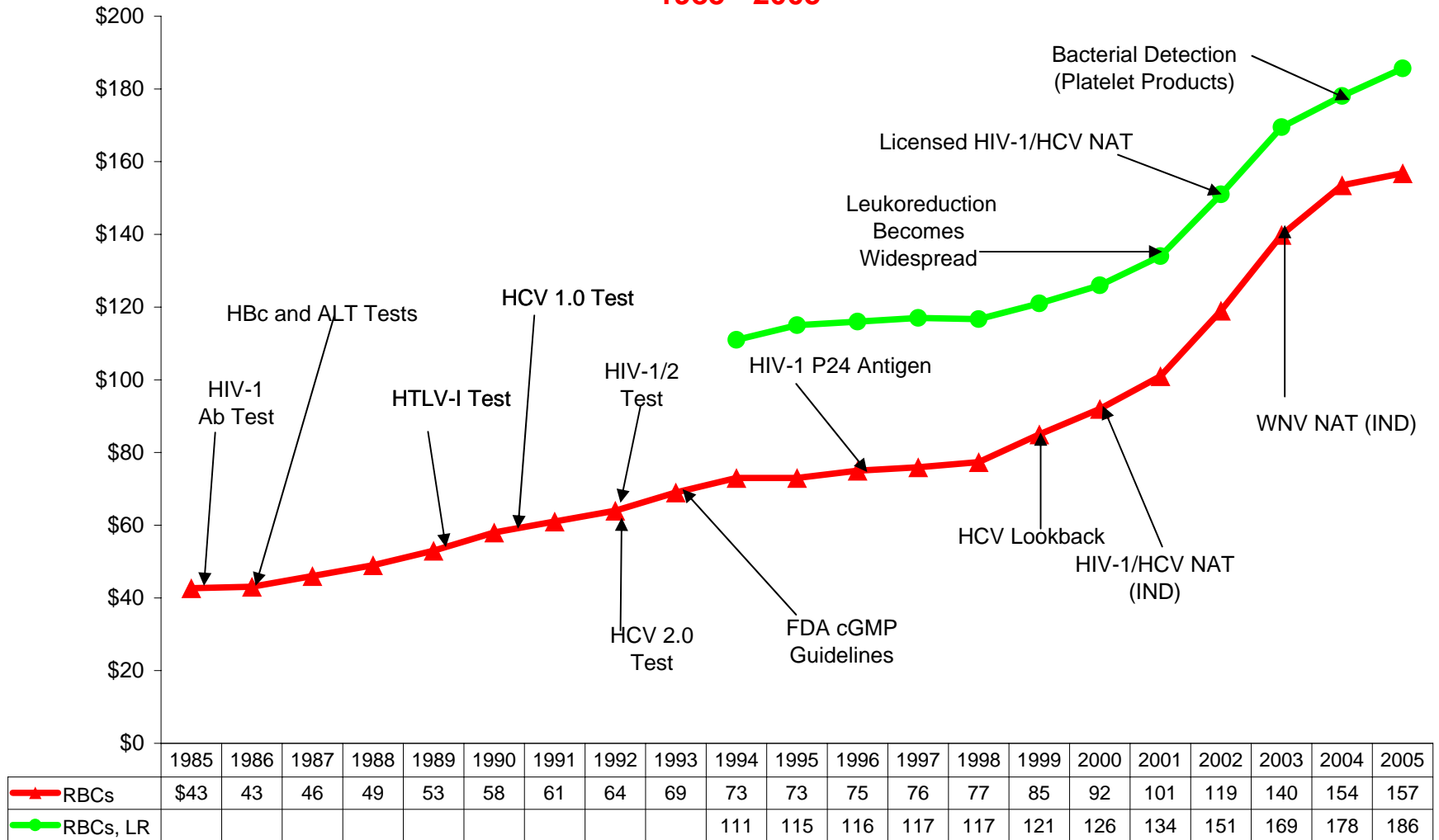
THERAPEUTIC SERVICES	THERAPEUTIC PHLEBOTOMY				THERAPEUTIC PLASMA EXCHANGE***	
	Hemochromatosis Patients		Other Patients		At Center	At Hospital
	At Center	At Hospital	At Center	At Hospital		
Average (Mean)**	\$61	\$127	\$93	\$125	\$1,067	\$1,046
First Quartile	30	63	36	56	900	897
<b>Second Quartile (Median)**</b>	<b>50</b>	<b>100</b>	<b>50</b>	<b>100</b>	<b>1,000</b>	<b>1,000</b>
Third Quartile	79	173	80	160	1,200	1,205
Centers Providing Service (Total)	76	53	73	52	43	58
Center Providing Service at no charge	31	6	16	4		

\*\* Averages and quartiles do NOT include fees for centers that do not charge for therapeutic phlebotomy

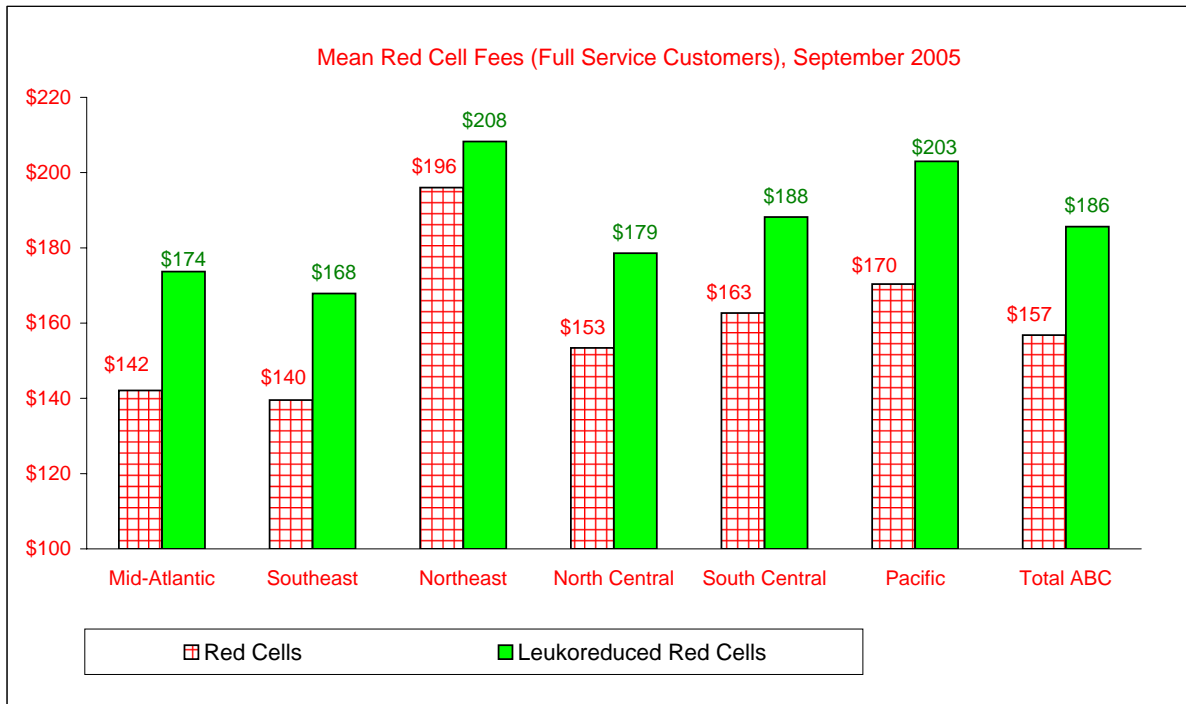
\*\*\*Routine Therapeutic Plasma Exchange by Apheresis: duration of 3 hours or less (excluding charge for albumin)

First Quartile: 25 percent of blood centers charge this amount or less  
 Second Quartile: 50 percent of blood centers charge this amount or less  
 Third Quartile: 75 percent of blood centers charge this amount or less

## America's Blood Centers Safety Measures and Mean Red Blood Cell Service Fees 1985 - 2005



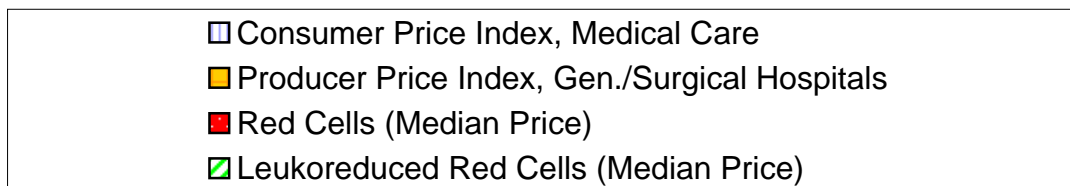
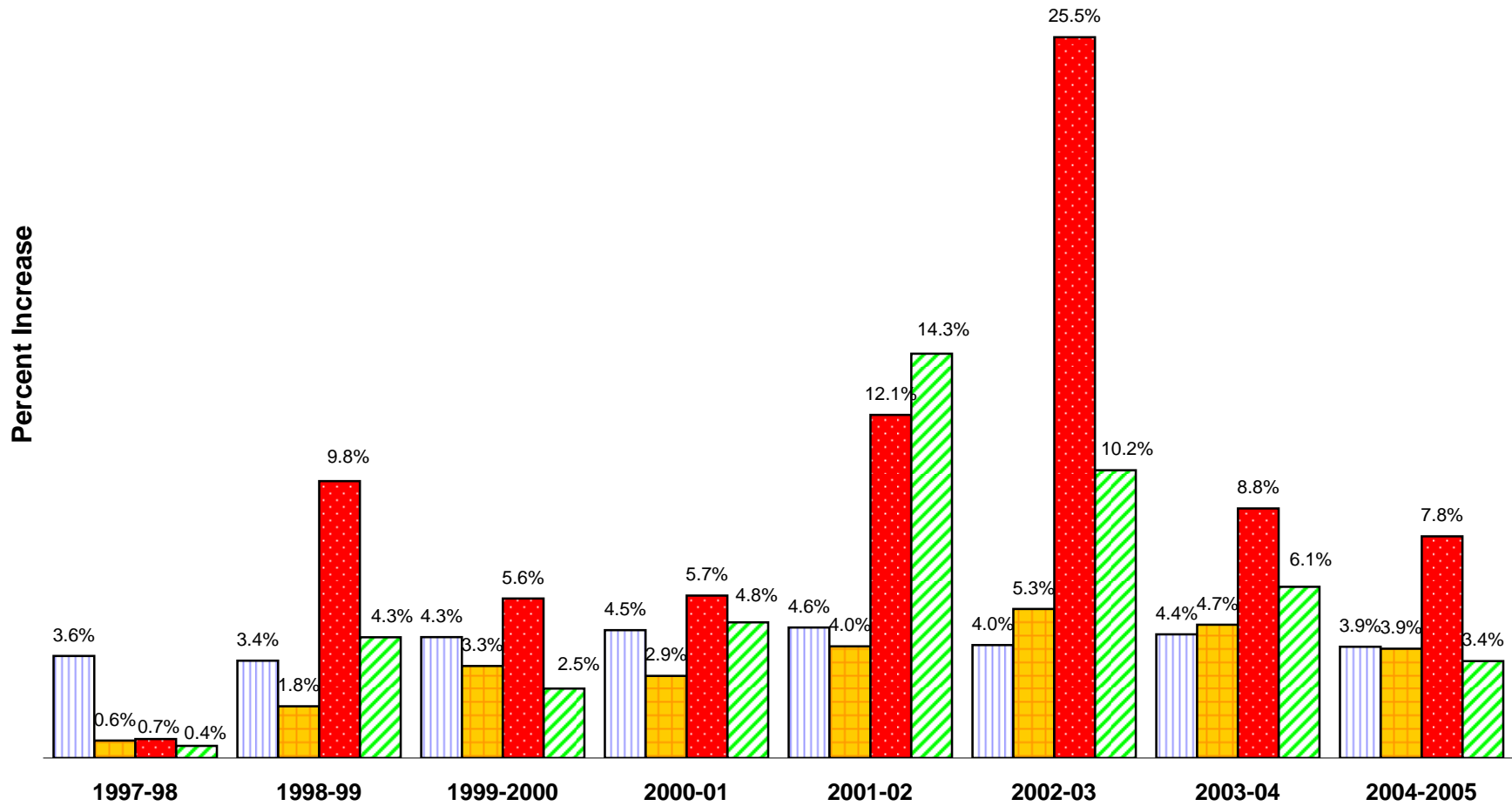
## Average Red Cell Prices by Geographic Region



- Mid-Atlantic      Delaware, Kentucky, Maryland, Ohio, Pennsylvania, Virginia, West Virginia
- Southeast        Alabama, Florida, Georgia, North Carolina, South Carolina, Tennessee
- Northeast        Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Rhode Island, Vermont
- North Central    Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, South Dakota, Wisconsin
- South Central    Arizona, Arkansas, Colorado, Louisiana, Mississippi, New Mexico, Oklahoma, Texas, Utah
- Pacific            Alaska, California, Hawaii, Idaho, Montana, Nevada, Oregon, Washington, Wyoming

**America's Blood Centers**

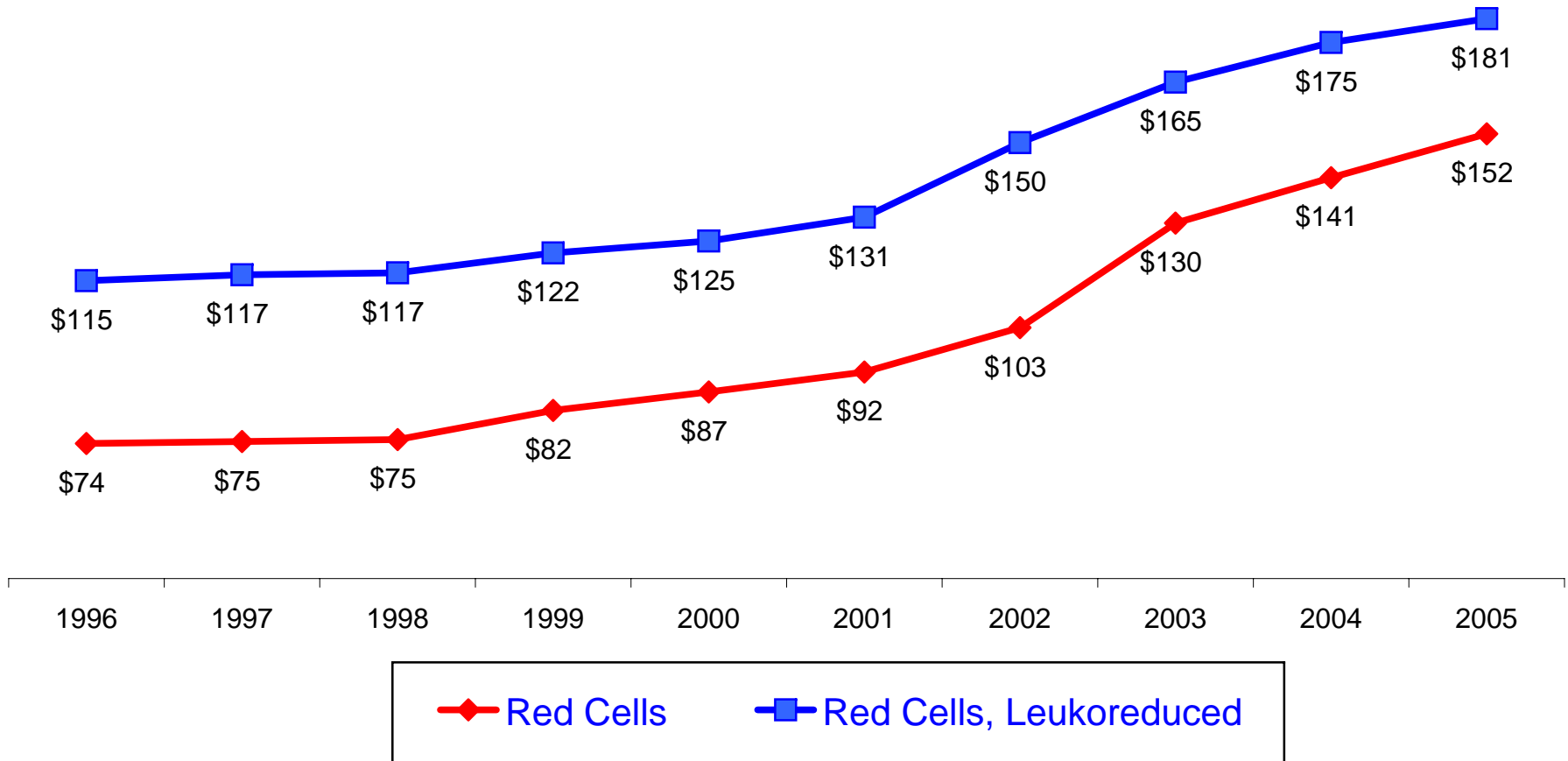
## Medical Price Inflation, September 1997 - September 2005



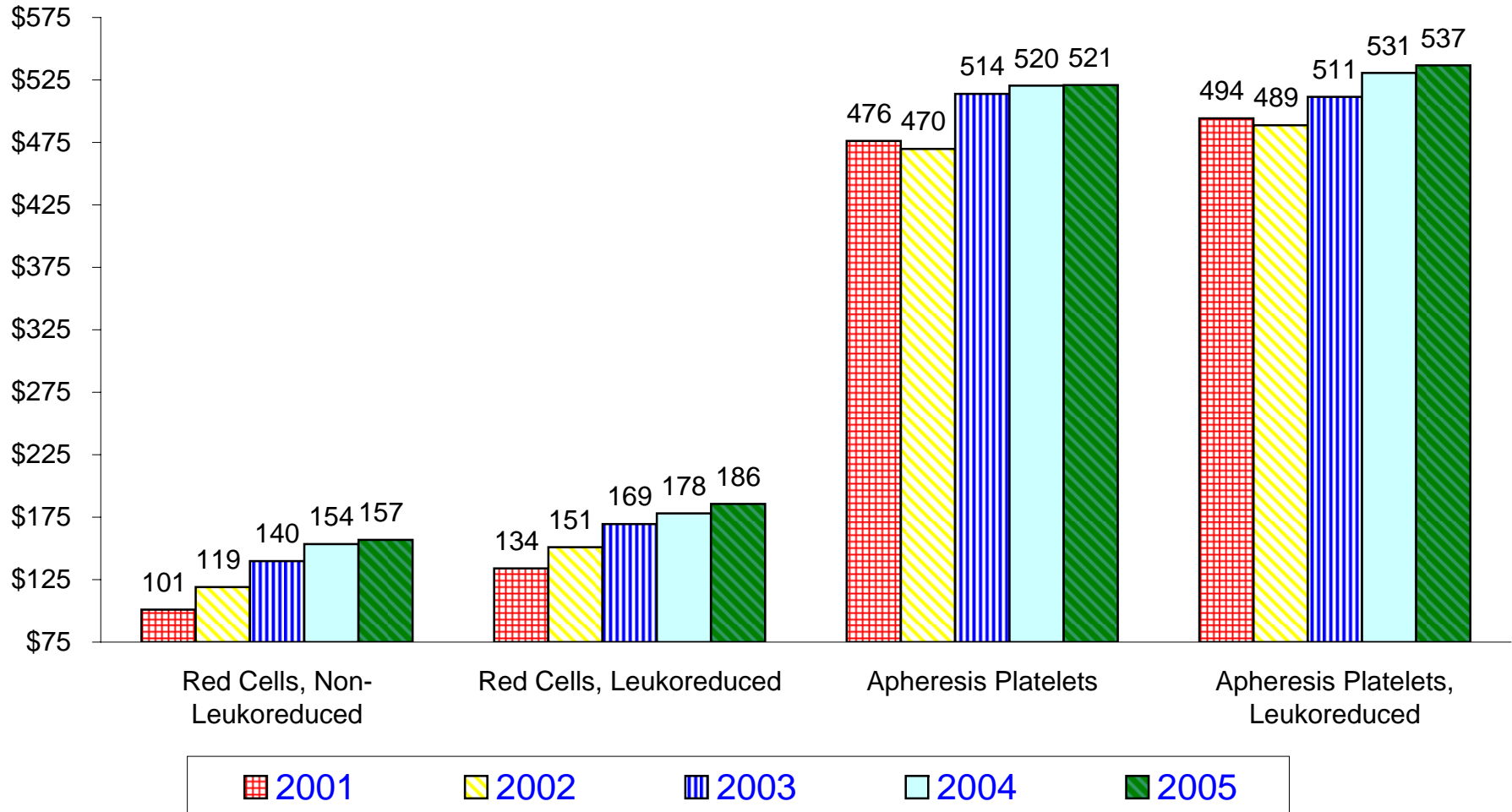
America's Blood Centers,  
September 2005

## Median Red Cell Fees (Full Service), Sept. 1996- Sept. 2005

(Uniform Data Set: 27 Centers (RBCs); 37 Centers (LR RBCs))



## Mean Fees, Sept. 2001- Sept. 2005 (Full Service)



## Therapeutic Phlebotomy Fees (at Blood Center), September 2005

Number of Centers

